

To whom this may concern,

My name is Jayson Friedman, and I am the Operations Manager at Amrod. I have been in Amrod's employ since August 2005, and met Julius in August 2008, when he took over the security duties at Amrod.

Amrod has grown drastically in terms of our staff compliment, and facility size over the past 11 and a half years, since Julius joined us.

We now work out of a 39 000 square meter facility and employ close to 1400 staff. We have a dayshift and a nightshift, and work every Saturday too, as well as public holidays, Sundays and over the festive period in December where the need arises.

Julius and his team have been with us every step of the way along this exciting but often challenging journey, and although he is an external consultant to us, he is part of the Amrod family. You will never find a more loyal, dedicated and reliable company than SPS Security. Julius and his staff, treat his clients with the utmost respect, and although the guards, and Supervisors are extremely disciplined and stern with regards to their SOPs, they are an absolute pleasure to work with from an employer's point of view, and all have a polite and friendly disposition, despite them having that tough, stringent side too.

Currently Julius has 40 Security guards looking after our security requirements at Amrod. This includes the dayshift and nightshift quota, the supervisors and his security Manager.

Although Julius has built very strong succession planning within his team, and there isn't a need for him to be on site so often, hardly ever a day goes by whereby Julius isn't around for at least a portion of the day. (I can't keep him away from site even when I try my best to).

Bear in mind, Amrod holds up to 500 million Rand worth of stock on hand at times, from pens to notebooks, to laptop bags, apparel, homeware items, caps, Tech and Usb items just to name a few. It goes without saying that so many of our products are in demand from the public, so there is always temptation for our large staff compliment to try and pilfer. This being said, as a % of stock on hand, our losses due to theft has been almost negligible, and **SPS has to take a lot of credit for this fact.**

We traditionally have a compulsory shut-down period from the 3rd week of Dec to the 1st week of Jan, and even during our shutdown, Julius is at site doing spot checks on day and night – sometimes even in the middle of the night or at 5am. You will never find this level of care, passion for his clientele, and personal accountability out there in the market, which is even comparable to the service received from SPS. The customer experience, in dealing with Julius and his well-drilled team, is also second to none.

Julius does not tolerate mediocrity in any aspect of his business, whether it be from an appearance aspect of his staff, their punctuality, and very importantly staff adhering strictly to the SOPs they have been given.

Julius' team was so impressive, that one of my Directors and Founder of Amrod, hired one of his guards to work full-time at his private residence.

SPS has also now expanded into armed response, of which I have absolutely no doubt they will make a huge success of too.

In summation, if you are in the market for security guards / Armed response, or have another company currently filling these roles, I would strongly recommend that you at least try SPS out for a month or two (even in parallel with your existing service provider), and **you will see a noticeable difference immediately.**

Please feel to contact me anytime, should you have any questions you may have on your mind.

Best regards,

Jayson Friedman



Operations Manager

082 717 7921